



DRG EXECUTIVE SEARCH CONSULTANT New York, New York

ABOUT DRG

For 30 years, DRG has been identifying first-rate talent for agencies working in the non-profit sector, driven by the belief that great leadership drives an organization's ability to succeed. Our excellence and commitment to our work comes from the fact that all of our consultants and team members are former CEOs of organizations, senior fundraising executives, or have extensive experience working for non-profit organizations. We pride ourselves on being strong advocates for our clients when recruiting candidates, and on guiding and advising our clients to develop strategies and solutions to overcome some of their most complex talent transition challenges. We are proud to say that we have placed more than 1000 talented professionals in senior level positions for nearly 800 clients.

OPPORTUNITY

DRG Executive Search is embarking on a period of growth and expansion of our team. Currently, we are looking to hire Search Consultants to serve in a principal role to both develop a search practice and to manage and direct the full cycle of search services for our clients.

Search Consultants have 3 key areas of responsibility:

1. Create, implement and track a unique business development plan. DRG welcomes candidates who are interested in entering the field of Executive Search, and who are inspired and excited by the opportunity to build and grow a new practice. We also welcome consultants who come with pre-existing business networks, and are committed to working with all our Search Consultants to help them to achieve their individual and collective business goals.
2. Manage and direct full search cycles with an emphasis on advising and guiding clients through the search process, developing candidates, and working with other DRG team members to deliver high quality service to our clients and candidates throughout the search.
3. Work with other DRG search consultants and DRG senior management to continually shape, market and grow DRG's presence and prominence in the Non-Profit and Executive Search communities.

CANDIDATE PROFILE

Successful candidates for the role of Consultant will have experience building and leveraging networks, and the drive to engage with current, former and potential clients on an on-going and strategic basis. We are looking for someone to join our team who is a natural connector—who is motivated and excited about growing and developing their own social media footprint, and who enjoys developing relationships with people one-on-one.

Successful Consultant candidates will also have extensive experience in guiding and facilitating non-profit boards and volunteer leaders through complex and critical conversations, and a very high emotional quotient that will serve well when guiding both clients and candidates through those conversations. We are also looking for Consultants to join our team who bring a positive outlook on life, a sense of humor, and a can-do attitude.

DRG is looking for Consultants to join our team who will come to this work with an entrepreneurial, self-starter and growth mind-set. Candidates should have excellent facilitation, writing and project management skills, and an outstanding track record of meeting deadlines, managing multiple projects simultaneously and the ability to work both independently and with a team.

To apply, please submit resumes to Consultant@drgnyc.com